

**Minutes of the Pre-Bid meeting held on 7th October 2026**  
**at**  
**CSOI, Kasturba Gandhi Marg, New Delhi – 110 001**

**Attendees**

**From PRCL:**

1. Shri Mukul Jain, Sr. Vice President
2. Smt. Leena Narwal, CS&EVP (CA&HR)
3. Shri Vinod Kumar, CFO&EVP(A&A)
4. Shri Dalbir Singh, VP(F&M)
5. Shri Pradeep Kumar, Advisor

**Bidders:**

1. Shri Srijeeb Chatterjee, AVP,  
M/s Jekay Wagons Limited
2. Shri B. B. Gupta, President,  
M/s Radhika Iron Foundry Co.(P) Ltd. Unit  
Modern Industries
3. Shri Upendra Kumar, Asst. Manager –  
Marketing,  
M/s Hindustan Engineering & Industries  
Limited
4. Shri Aditya Narayan Pandey, Dy. Manager  
M/s Texmaco Rail & Engineering Ltd.
5. Shri Vivek Srivastava, Sr. Manager,  
M/s Titagarh Rail Systems Limited
6. Shri Atul Srivastava, Sr. Manager,  
M/s Titagarh Rail Systems Limited
7. Shri Harish Khanna, GM – Marketing,  
M/s Braithwaite & Company Limited
8. Shri Sudipta Mukherjee, GM – Marketing,  
M/s Jupiter Wagons Limited

The issues raised by the participating bidders during the pre-bid meeting on 7<sup>th</sup> October, 2026 for clarifications which were addressed by PRCL officials as under:-

| Sl. No. | Issue                                                                                                                              | Issue raised by                                                                                                                    | PRCL Remarks & modifications, if any                                                                                                                                                                                                                                                                                                                  |
|---------|------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.      | Clarification was sought regarding who will bear haulage and shunting charges from manufacturer siding to the station of dispatch. | <ul style="list-style-type: none"> <li>• M/s Texmaco Rail &amp; Engineering Ltd.</li> <li>• M/s Jupiter Wagon Pvt. Ltd.</li> </ul> | It was clarified that haulage and shunting charges from manufacturer place to siding /station of dispatch shall be borne by the manufacturer.                                                                                                                                                                                                         |
| 2.      | Definition of consignee was sought.                                                                                                | <ul style="list-style-type: none"> <li>• M/s Texmaco Rail &amp; Engineering Ltd.</li> </ul>                                        | <p>On this, it was clarified that PRCL is the ultimate consignee under this contract. Clause 16.1 of Section-2 makes it very clear.</p> <p>Further, wagons supplied by the manufacturer/ supplier are required to be commissioned at ultimate consignee i.e. at HAPA, Sabarmati, Gandhidham, Dhandarikalan or any other place as advised by PRCL.</p> |

| Sl. No. | Issue                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Issue raised by                                                                                                                                                                     | PRCL Remarks & modifications, if any                                                                                                                                                                                                                                                                                        |
|---------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.      | <p>Pointed out that RDSO takes cognizance of Purchase Order only and thereafter manufacturing activity can start. As such the period of delivery should be reckoned from the date of Purchase Order instead of issuance of Letter of Acceptance.</p> <p>It was further pointed out that 5 months' time is short as RDSO takes 2 to 3 months' time of approval for inspection. Therefore, first rake delivery should be within 6 months from the date of Purchase Order.</p> | <ul style="list-style-type: none"> <li>M/s Jupiter Wagons Limited</li> </ul>                                                                                                        | <p>It is clarified that the period of delivery shall be from the date of issuance of Letter of Acceptance (LOA).</p> <p>The time period of five months is considered to be appropriate hence no enhancement is warranted.</p>                                                                                               |
| 4.      | <p><b>Clause 11.0 Earnest Money Deposit:</b></p> <p>A. Clarification was sought whether the Earnest Money Deposit (EMD) and Security Deposit can be submitted in the form of Fixed Deposit Receipt (FDR) issued by a Scheduled/ Commercial Bank and duly issued in favour of PRCL.</p> <p>B. Whether EMD submission is exempted in case of MSMEs</p>                                                                                                                        | <ul style="list-style-type: none"> <li>M/s Radhika Iron Foundry Co.(P) Ltd. Unit Modern Industries</li> <li>M/s Jekay Wagons Limited</li> <li>M/s Jupiter Wagons Limited</li> </ul> | <p>A. Submission of EMD has to be in form of Demand Draft/ Cheque / NEFT/ RTGS which shall not be interest bearing. Hence cannot be agreed.</p> <p>B. It is clarified that no exemption of EMD is applicable for MSMEs.</p>                                                                                                 |
| 5.      | <p><b>Clause 17.0 Freight:</b></p> <p>Clarification was sought who will bear the shunting and haulage charges accrued on the rake for transportation to the dispatch station near works/ manufacturer's unit.</p>                                                                                                                                                                                                                                                           | <ul style="list-style-type: none"> <li>M/s Radhika Iron Foundry Co.(P) Ltd. Unit Modern Industries</li> </ul>                                                                       | <p>It was clarified that all charges including haulage and shunting etc. from the manufacturer's location to the station of dispatch shall be borne by the manufacturer. After that from serving station of dispatch, payment of haulage charges to the base depot / commissioning station shall be reimbursed by PRCL.</p> |

| Sl. No. | Issue                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Issue raised by                                                                                                                                       | PRCL Remarks & modifications, if any                                                                                                                                                                                                                  |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 6.      | <p><b>Clause 18.0 Important Sub-Assemblies / Components / Materials:</b></p> <p>a. Clarification was sought whether in case Wheel sets are purchased from an indigenous manufacturer or are imported from China, then in that case approval Railway Board is required to be obtained?</p> <p>b. Further they highlighted that no specific RDSO approval has been granted to either the indigenous manufacturer or the overseas manufacturers for the supply of wheel sets.</p> <p>In this regard, RDSO has issued a circular communicating the Railway Board's instructions regarding the inspection of wheel sets for NRC Wagon Orders.</p> <p>The said circular may be considered as the applicable RDSO/ Railway Board authorization for inspection and procurement of wheel sets from the aforesaid sources.</p> | <ul style="list-style-type: none"> <li>• M/s Radhika Iron Foundry Co.(P) Ltd. Unit Modern Industries</li> <li>• M/s Jupiter Wagons Limited</li> </ul> | <p>a. Procurement of Wheel Sets is manufacturers responsibility hence they should arrange at their level.</p> <p>b. The wheel sets need to be procured by the manufacturer/ supplier in terms of Clause 18.2 iii, Section – 2 of Tender document.</p> |
| 7.      | It was pointed out that in case the supplier had not manufactured any wagon during previous six months, prototype would need to be manufactured, inspection/ approval of the same from RDSO would require additional two months' time.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <ul style="list-style-type: none"> <li>• M/s Titagarh Rail Systems Limited</li> <li>• M/s Jupiter Wagons Limited</li> </ul>                           | PRCL's requirement and delivery date is clearly defined in the tender document. The manufacturer / supplier has to adhere to these time lines.                                                                                                        |
| 8.      | Query was raised whether advance payment can also be made.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | • M/s Titagarh Rail Systems Limited                                                                                                                   | It was clarified that payment would be in accordance with tender conditions and there is no provision for advance payment.                                                                                                                            |
| 9.      | It was pointed out that Dispatch Memos (DM) are issued in batches by RDSO hence date of delivery may be clarified.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <ul style="list-style-type: none"> <li>• M/s Titagarh Rail Systems Limited</li> <li>• M/s Jupiter Wagons Limited</li> </ul>                           | It was pointed out that Dispatch Memos (DM) of the last batch of wagons with complete rake formation including BVCM shall be considered as date of delivery.                                                                                          |